

# SCAN Project

Reaching your goal successfully in three steps



## 1 First Contact & Preparation

Online meetings on the common goal of the work assignment and definition of the Scope of Work (Process, horizon, detail level). Clarification of the general setting.



Prepare your SCAN Project

## 2 Workshops

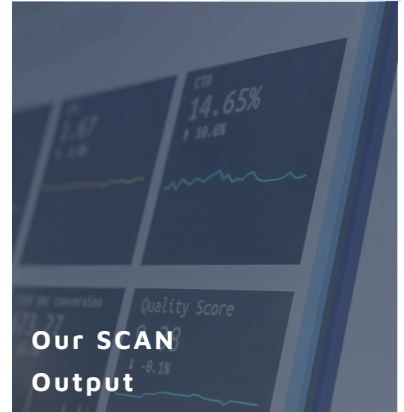
Assessment of your current processes and IT infrastructure. On-Site Company Tour or Remote Analysis with Specialist Workshops.



SCAN Workshops

## 3 Results und Presentation

Detailed presentation and handover of all results of the bisonaire SCAN.



Our SCAN Output

### Leistungen

- ✓ **Stakeholder-Analysis**
- ✓ **Preparation for assessment** of your **ACTUAL process** in the defined business environment including current **projects** as well as your existing planning processes.
- ✓ **Definition** of the group of **participants**
- ✓ **Schedule** of the bisonaire SCAN workshops
- ✓ High Level **Prozess-Mapping**
- ✓ **As-is analysis** at the defined level of detail
- ✓ **Becoming acquainted** with and initial **analysis** of the existing business and **IT-infrastructure**
- ✓ **Analytics** in the work and planning environment, process modeling and improvement potentials
- ✓ **Challenges & potential** for improvement
- ✓ Individual **TARGET process** by deriving and processing the identified potentials from the **ACTUAL process** and the vision
- ✓ **Presentation** of the identified potential for improvement with **recommendations for action**
- ✓ **Timeline/Roadmap** of possible **implementation projects** with cost estimation
- ✓ **Benchmarking** and **Best Practice** in industry comparison

After a bisonaire SCAN Project, we are happy to support you in all further steps on the basis of the elaborated results.



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MAKE A DIFFERENCE



# SCAN Project

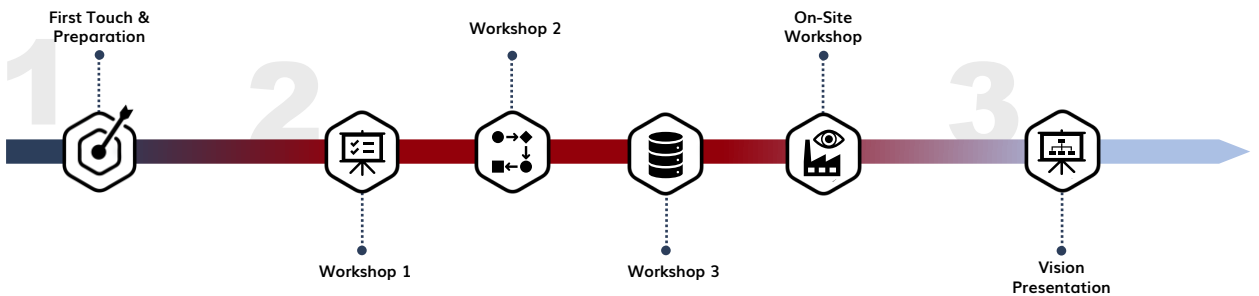
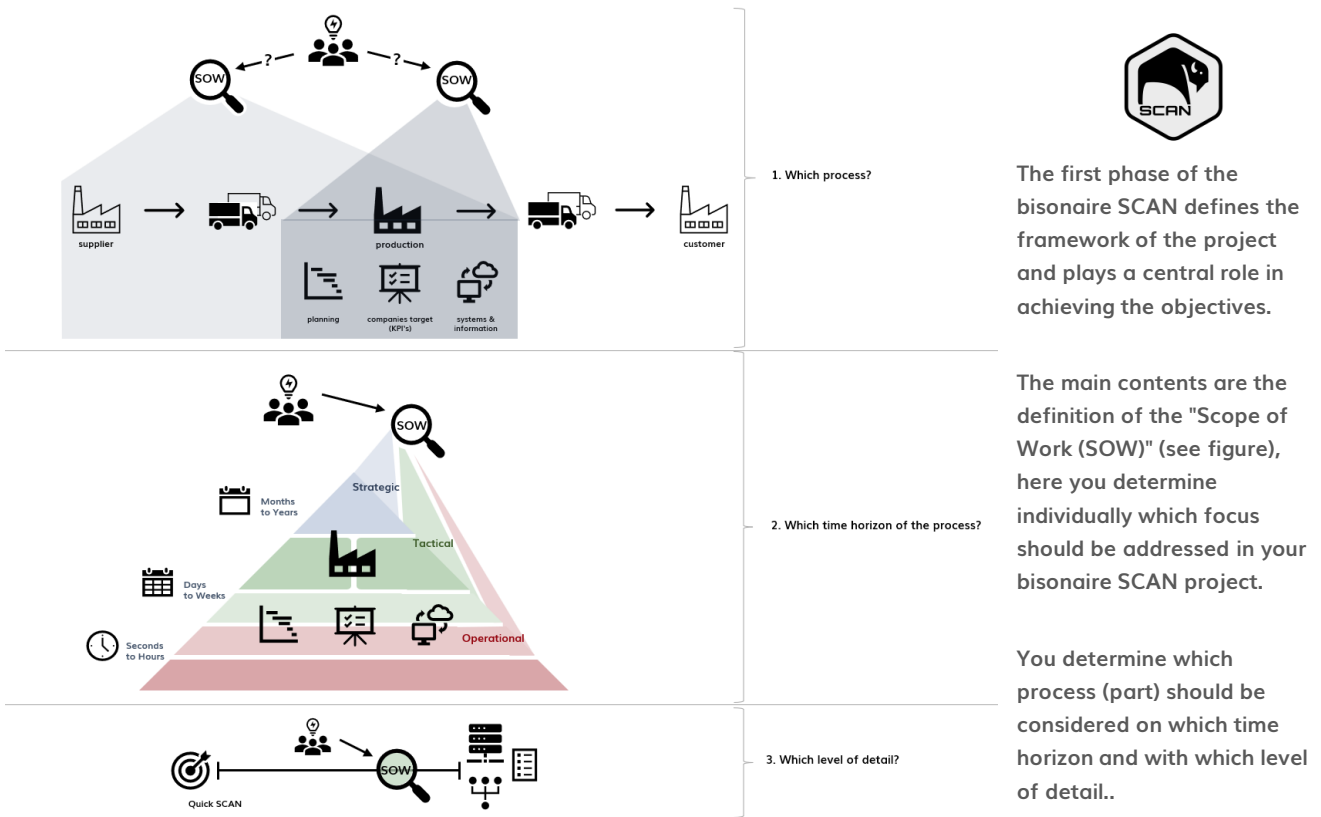
## Part 1



### First Touch & Preparation

The bisonaire SCAN offers your company a structured methodology for identifying challenges and potential for improvement in your processes and systems. On this basis, you can derive targeted measures in cooperation with us to optimize your business processes efficiently. The perspective can be defined from an analysis of the entire supply chain or the E2E process to the identification of weak points in a clearly defined area, exactly according to your requirements.

The bisonaire SCAN is a systemic and systematic approach to achieve your goals efficiently and to create transparency.



# SCAN Project

## Part 2



### Workshops

Getting to know each other and developing a common understanding and language are the basis for successful collaboration. We conduct the second part of the bisonaire SCAN project as a series of workshops (and company tour) with all knowledge carriers from your company. Together all relevant information for a complete overall picture (business case, software, processes, tools, planning decisions, ways of working,...) will be collected and understood in detail. The workshops can be assigned to 3 thematic blocks, which are carried out to systematically analyse your processes:



#### WHERE ARE WE AND WHERE DO WE WANT TO GO?

##### SCAN Workshop topic A

As-is | Company goals | Goals for production (KPIs) | Project goals | Organization | Potential for improvement | challenges

#### PROCESS ANALYSIS AND POTENTIALS

##### SCAN Workshop topic B

Company processes (Placement in E2E) | Specific consideration of the transition from the annual budget to the quarterly/ monthly/ weekly plan | Presentation of the current planning process | Joint process mapping of the ACTUAL processes

#### IT-SYSTEM LANDSCAPE

##### SCAN Workshop topic C

Mapping of the IT system landscape | Which IT systems and components are in use | Linking the process image with systems | Data flow (import/export), interfaces between the individual systems



Our bisonaire scans start with your defined challenges, processes, bottlenecks and issues where the most effective improvements can be achieved. Strategically, tactically and operationally, we compare your most important core processes. For example, production, End-to-end process (order-to-cash), supply chain, energy management, staff availability, S&OP, sales or CO2 demand (carbon footprint). are compared in terms of their strategic importance and your potential for improvement. When selecting and presenting your processes to be analyzed in more detail for potential weaknesses, we use special procedures for process modeling as well as methods of process analysis.

# SCAN Project

## Part 3.1



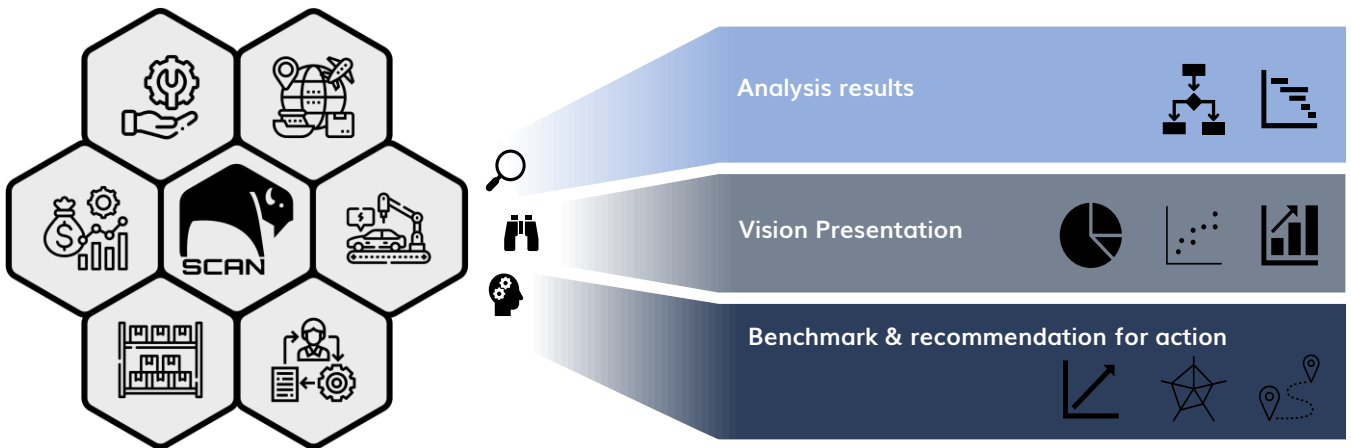
### Results and Presentation

After the SCAN, you will see your processes, challenges, improvement potential and vision of the ideal state in black and white in a presentation including an analysis report.

In addition, you will receive recommendations for action to efficiently achieve the individually tailored TARGET state. Furthermore, a sector comparison with benchmarking enables you to look at your position in the market with regard to your efficiency in order to be able to make action-driven improvements at the right starting points.

The SCAN project provides you with a well-founded basis for decision-making, including recommendations for action, through an initial cost estimate of the improvement measures and possible business cases and amortisation calculation of the measures.

Successful planning is complex. It stands and falls with the quality of communication between users from your core processes and the IT systems involved. A bisonaire SCAN project shows potentials in your processes and gives you possibilities to optimize the flow of information and data.



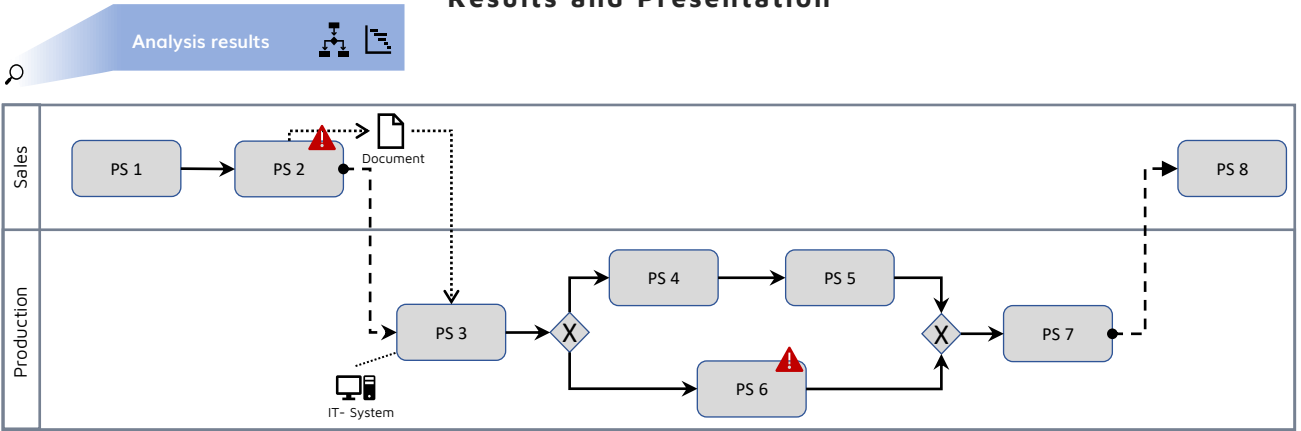
You can also benefit from our complete service portfolio after a bisonaire scan. We are happy to support you, for example, in project planning and management, creation of data concepts, business development, IT system development or ERP/MES implementations.

# SCAN Project

## Part 3.2 Results and Presentation



### Results and Presentation



**Vision Presentation**

Process	Process	Process	Process	Process	Process	Process	Process
1	2	3	4	5	6	7	8
Timing	up to 5 MD (waiting)	-5 MD	-5 MD	-1-2 MD	-5 MD	-1-2 MD	-1 MD
Tools	• SAP • Excel • Quintiq	• SAP • Excel • Quintiq			• SAP • Excel • Quintiq		
FTE	• ...	• ...	• ...	• ...	• ...	• ...	• ...
Outputs	• ...	• ...	• ...	• ...	• ...	• ...	• ...

\*\*\* Supporting systems needed (e.g. SAP / Excel) to visualize the result (graphs, tables) & perform quality checks

Data export and analysis in Excel

